Dear Hirafu business representative,

We'd like to thank you for the time and effort you've devoted to discussions on Niseko Hirafu CID/BID introduction since June 2011.

Thanks to your dedication, on May 27, we were able to submit the document *Proposal for the Establishment of a Municipal Ordinance on Area Management in the Town of Kutchan, and a Request for the Early Passage of Such Ordinance.* Now, the tasks of the steering committee enter the second phase. No later than October, we must decide important items, such as the business plan (projects and budget) and what should be the levy for each property owner.

Now, we're recruiting new committee members. We wonder if you could dispatch a representative from your business to serve on the committee. For fiscal 2013, we plan to hold six committee meetings. They will be held from 2 p.m. on certain Fridays between June and October and in next March.

At every meeting, there will be a vote of the members. The discussion items that require a vote will be first discussed at the steering committee meeting, and the materials will be made open to the local community by Internet and other means. The vote on such items will take place at the following committee meeting. Therefore, we request that the committee members dispatch a proxy from their businesses or submit power of attorney in the event that they are unable to attend the meeting.

We understand you may be away for vacation or busy for renewal of your business. However, we'd deeply appreciate if you could respond by Thursday, 13 June 2013, on whether you can join as a committee member or dispatch personnel to serve on the committee to the following e-mail addresses:

nisekoresortservice@yahoo.co.jp chigako.y@gradus.net

Thank you for your attention.

Niseko Hirafu CID/BID Steering Committee Representatives: Yoshihito Tanaka, Keith Rodgers